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STATE OF NEW HAMPSHIRE

MERRIMACK COUNTY SUPERIOR COURT

GEORGIA TUTTLE, MD, et al.,) Superior Court Case No.
) 217-2010-CV-00294
Plaintiffs,)
) Concord, New Hampshire
vs.) August 21, 2018
) 10:05 a.m.
NEW HAMPSHIRE MEDICAL)
MALPRACTICE JOINT)
UNDERWRITING ASSOC.,)
)
Defendant.)
_____)

FINAL MOTION HEARING
BEFORE THE HONORABLE RICHARD B. MCNAMARA
JUDGE OF THE SUPERIOR COURT

AMENDED (Cover)

APPEARANCES:

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WITNESS (ES) DIRECT CROSS REDIRECT RECROSS

FOR THE PLAINTIFFS:

NONE

FOR THE DEFENDANT:

NONE

MISCELLANEOUS

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NONE

EXHIBITS

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EVD

Plaintiffs' 1

PowerPoint presentation 9



1 (Proceedings commence at 10:05 a.m.)

2 THE BAILIFF: If you all would please remain
3 standing for the Honorable Court. Merrimack County Superior
4 Court is in session. Please be seated.

5 THE COURT: All right. Good morning, everyone.
6 This is the final approval hearing in the matter of a winding
7 down of New Hampshire Medical Malpractice JUA, and I've just
8 received the printout, which probably we should mark it as an
9 exhibit. I've read everything. I understand there are no
10 objectors; is that right?

11 MR. FITZGERALD: That's correct, Your Honor.

12 THE COURT: No one's received any objection in
13 writing or?

14 MR. FITZGERALD: No objections. We've verified
15 that --

16 THE COURT: Right.

17 MR. FITZGERALD: -- both with, obviously, our office
18 and the class administrator.

19 THE COURT: Right. Okay. Well, I've read
20 everything. I have a couple of questions, but I think it's a
21 very good idea to mark this as an exhibit and make a record
22 here because I think that's essential to the Court's
23 obligation, which, as I understand it, is to act as a
24 fiduciary to the class in proving this. Okay?

25 So why don't you proceed. I think this is an



1 excellent way to proceed, Mr. Fitzgerald.

2 MR. FITZGERALD: Thank you, Your Honor. Good
3 morning, first of all. And if you'll indulge me for a moment,
4 I'd like to introduce you -- in the courtroom this morning,
5 directly behind me, is Georgia Tuttle.

6 THE COURT: All right.

7 MR. FITZGERALD: To her left is Tom Buchanan of
8 Derry Medical Center, and to Tom's left, Mitch Jean, the
9 general counsel of LRGH. Also in the courtroom this morning
10 is Prof. William Rubenstein of the Harvard Law School, who has
11 offered an affidavit in this case. I thank all of them for
12 being here this morning and more particularly, given the wave
13 of nostalgia, I think, that overcame us when we saw the words
14 final hearing in a case that we've lived with, and I know you
15 can identify with this from your own experience, for the
16 better part of a decade, I'm going to thank each of them for
17 their help and support.

18 THE COURT: I don't think Prof. Rubenstein came to
19 the last hearing, did he?

20 MR. FITZGERALD: No.

21 THE COURT: He should know that I spent yesterday
22 reading Newberg. It would have been nice if I could have just
23 talked to him and asked him questions, but --

24 MR. FITZGERALD: Last time, he was to be networked
25 by phone, but we never had an occasion to call him.



1 THE COURT: Right.

2 MR. FITZGERALD: And on this occasion, he was kind
3 enough to join us.

4 THE COURT: Well, I read his affidavit with respect
5 to the field work. But frankly, I've read -- I mean, I've got
6 print-offs, you know, because I generally read it online.
7 So --

8 MR. FITZGERALD: Well, it would probably be
9 inappropriate to volunteer him for an autographed copy of the
10 Newberg series, but he's --

11 THE COURT: Well, I was wondering whether or not
12 you'd want to offer him if I ask you some questions. I mean,
13 for example, some of the questions I have -- I've got a couple
14 areas I want to talk about: incentive awards, method of
15 calculating incentive awards, cy pres. Some of those things,
16 I printed off the sections of his book.

17 MR. FITZGERALD: Right.

18 THE COURT: I would be happy to hear from him.

19 MR. FITZGERALD: Well, I would propose, Your Honor,
20 we go through our presentation --

21 THE COURT: Yeah. Let's go through this. And at
22 some point, if I ask you a question, if you want, you can put
23 Prof. Rubenstein under oath, but he's an attorney. I mean,
24 obviously, a very qualified and able attorney. I mean, a
25 national expert in his field. I don't think that's necessary,



1 but I don't see how it would hurt to have his comments on the
2 record.

3 MR. FITZGERALD: Certainly.

4 THE COURT: Okay. Go ahead, Mr. Fitzgerald.

5 MR. FITZGERALD: So Your Honor, by way of an
6 overview, this morning, we have structured as an agenda for
7 the hearing, obviously, the matters that were calling upon the
8 Court in this final hearing to consider, the first of which is
9 the plan of allocation, the components to which you just
10 referred, the case contribution awards for our class
11 representatives here today, accounting for the reimbursement
12 of expenses related to the final administration of this class,
13 class counsels, percent of funds fee request. And we also
14 have pending before the Court a proposed order on the
15 custodial account that actually physically will facilitate the
16 transfer of funds from the JUA's receivership estate into the
17 class case for distribution.

18 THE COURT: All right. Let me ask you about that,
19 about the mechanism. The last time -- I understood the last
20 time there was 110,000-dollar settlement, that there was money
21 held out for IRS issues that never resolved, the money was
22 paid back to the class. That's, essentially, what's going to
23 happen now: 85,000, 60 is going to be paid out, 25 is going
24 to be held. Do I understand that correctly?

25 MR. FITZGERALD: Exactly.



1 THE COURT: All right. Is that likely -- is the JUA
2 being liquidated, will that be the end? Will there ever be
3 another tranche of money?

4 MR. FITZGERALD: It is possible there could be a
5 very small tranche --

6 THE COURT: Okay.

7 MR. FITZGERALD: -- owing to this. When the 25
8 million dollars comes out, there'll be roughly a million to a
9 million-and-a-half dollars remaining in the JUA as a final
10 reserve for the receiver to wind up, pay his bills, et cetera.
11 He may not use all that money. So if, for example, it turns
12 out he only used a half a million dollars, there may be a
13 million dollars that would be a very small third tranche.
14 It's not going to be a substantial amount.

15 We've addressed this with the claims administrator.
16 It does not add significantly to the cost. Obviously, we have
17 the cost of mailing another round of checks, but on the whole,
18 manageable. So it's possible, but at a very, very small
19 number of dollars.

20 THE COURT: Okay.

21 MR. FITZGERALD: Your Honor, what we had proposed to
22 do today, and I'll just review specifically the filings before
23 the Court, and then I'm going to sit down and divide this
24 presentation with my partner, both literally and figuratively
25 in this case for the last ten years, Scott O'Connell, to go



1 through the substance of the matters, which led us here today.

2 But the filings before the Court, as I just
3 mentioned, by way of agenda or the motion filed by class
4 counsel to approve the plan of allocation, case-contribution
5 awards, and counsel fees, you have our memorandum, which I
6 know you've read. We have the actual plan of allocation,
7 which is referred to and developed in the memorandum. And
8 then we filed a fairly robust appendix in this case, the
9 first, and most substantial, of which was the affidavit of
10 Scott O'Connell, which attached and authenticated -- and I
11 will make an offer of proof, as will he, that these are true
12 and accurate copies of the documents appended to his
13 affidavit.

14 THE COURT: I have read Mr. O'Connell's affidavit.
15 I have actually read Mr. Jean's affidavit, and I've skimmed
16 most of the other documents.

17 MR. FITZGERALD: And you'll see included in the
18 series of affidavits in addition to Attorney Jean's --

19 THE COURT: And Mr. Tuttle -- Ms. Tuttle.

20 MR. FITZGERALD: -- is that of Mr. Buchanan and that
21 of Dr. Tuttle -- there is a item 5 there, David Strang, who
22 actually offered an affidavit in the prior case. There's an
23 affidavit for him, as well. And then, there is the actual
24 copy as published and distributed to the class, the plan of
25 allocation accompanying the notice. And then, finally, you



1 had, as you mentioned, the affidavit of Prof. Rubenstein with
2 respect to the matters addressed in his affidavit.

3 At this point, Your Honor, I'm going to sit down.
4 I'm going to turn the lectern over to Scott and review the
5 substance of the matters.

6 THE COURT: All right. Thank you.

7 MR. O'CONNELL: Good morning, Your Honor.

8 THE COURT: Good morning.

9 MR. O'CONNELL: I know that you are prepared. I
10 think it is wise that we make a record. I will be
11 expeditious. We will take the PowerPoint and put it on the
12 website for all class members to see, together with a
13 transcript, which we will order at the conclusion, so that
14 anybody who is not here today can have the benefit of your
15 colloquy with us and perhaps Prof. Rubenstein. Just for the
16 record, I think we should ask the court monitor to mark the
17 PowerPoint as Exhibit 1, and I'll refer to that during the
18 hearing. A little bit of the history --

19 THE COURT: Hold on. Give her a second to do it.

20 MR. O'CONNELL: Yeah. Sorry.

21 THE CLERK: All set.

22 (Plaintiffs' Exhibit 1 marked for identification)

23 MR. O'CONNELL: Awesome. Thank you so much.

24 THE CLERK: You're welcome.

25 MR. O'CONNELL: Some of the arguments today require



1 us to harken back to the initial distribution section. I will
2 not be on this subject for a long period of time. But the
3 Court will remember there was a three-year period starting,
4 actually, late 2004 and ending in late 2012 when this Court
5 issued an order for the first distribution, which had eight
6 different fora in which efforts to take the excess surplus
7 funds for other purposes had to be battled by the lead
8 plaintiffs, who are lead plaintiffs in this class, together
9 with other stakeholders who are class members.

10 There were several different total actions that were
11 brought, the first of which wound up before the Supreme Court
12 and made the law that governs through today, which is the
13 policyholders have vested rights to the excess surplus funds.
14 And that is what we are here to discuss as far as fair
15 allocation, based on the plan of allocation.

16 There were collateral proceedings brought by the
17 insurance department in an administrative context to try and
18 change rules involving who had excess surplus funds. There
19 was an effort to do an accounting of the JUA. There was an
20 effort to seek mandamus. There was a battle before the Joint
21 Legislative Committee when rules were brought forward that
22 were to change who had the excess surplus funds. And of
23 course, there was ultimately the class action that this Court
24 administered last time that resulted in the return of 110
25 million dollars of net distribution after fees and expenses.



1 After this Court ordered that, in October of 2012,
2 work continued with the IRS because there was a concern that
3 some of the proceeds could be taxable. The Court will
4 remember it was an undecided issue.

5 THE COURT: Let me ask you. This is what I've been
6 trying to understand. You say that the plan of distribution,
7 as I understand it, is simply a mechanical approach of
8 figuring out what somebody's paid, and they get that back.
9 There's no allocation as to time value of money. And you say
10 that would be difficult. I wondered, in my own mind, how
11 difficult that would be given the ability to do some kind of
12 regression or something. But is the bigger issue here that
13 that would trigger tax consequences?

14 MR. O'CONNELL: Yes, it is, Your Honor.

15 THE COURT: That's what I thought.

16 MR. O'CONNELL: And the tax would eat up the
17 proceeds for the class.

18 THE COURT: That's what I thought because then it
19 would no longer simply be a return and that would be the tax
20 problem. And that's why you're -- and that's why it's a
21 limited fund because if somebody -- I'm thinking out loud --
22 because I feel I have a responsibility -- I'm terrified,
23 frankly, of the idea that it's a limited-fund class in a state
24 with no substantive law involving limited funds. But that's
25 why, I think, it's a limited-fund class, because if someone



1 brought an individual suit and insisted upon the time value of
2 money, that would be a situation where a number of those
3 claimants could come in and could deplete the funds.

4 MR. O'CONNELL: That's precisely the concern you
5 raised and why we went to the Supreme Court for confirmation
6 that this could be a limited fund, just for that reason.

7 THE COURT: All right.

8 MR. O'CONNELL: We did not want to have a
9 circumstance, as we've mused before, before this Court, where
10 someone is going to hold up the resolution, making a claim
11 that time value of money would have been appropriate.

12 We learned during the last go-round, in close work
13 with our retained counsel, PricewaterhouseCoopers, and Skadden
14 Arps, on behalf of the JUA, that a return-of-premium approach
15 had the best tax-advantageous circumstance for the class
16 members and that continues to be the case.

17 One more point about taxes. After the resolution of
18 the initial distribution in October of 2012 and the months
19 thereafter, the JUA went through a conversion and became a
20 taxable entity. You would know from the collateral
21 proceeding, which is the winddown proceeding -- this is the
22 class action. I think when the Court came on the bench, you
23 said this was the winddown. And I'll just clarify for the
24 record, the winddown is the liquidation. We're in the class
25 action.



1 THE COURT: Right.

2 MR. O'CONNELL: They have referenced the need to get
3 past roughly September 3rd, when any challenge by the IRS to
4 file returns would term out. And so we believe, in early
5 fall, we will have an answer to all obligations --

6 MR. JEAN: Less than two weeks.

7 MR. O'CONNELL: I'm sorry?

8 MR. JEAN: Less than two weeks.

9 MR. O'CONNELL: Less than two weeks from now, we
10 will have clarity on virtually all of the outstanding
11 obligations of the JUA, except for ministerial windup. We
12 know that they're trying to minister, for example, the return
13 of the SRF fund that was an excess surcharge from 1986 until
14 1983 to shore up what had been the insolvent part of the JUA's
15 history pre-1986. So they will have some work to do.

16 And as Mr. Fitzgerald said, there will be in excess
17 of a million dollars left if all 85 million come over in the
18 fall to this case for the winding up of any ministerial acts.
19 And I'm confident that the liquidator and receiver will
20 provide a report to this Court in due course with what remains
21 after this tax obligation is resolved.

22 And then the Court knows the rest of the history
23 about legislation that was passed that vested jurisdiction in
24 this Court to superintend the process. It did, and of course,
25 we now have the benefit of our Supreme Court's remand order,



1 which said that this Court could follow the same proceeding as
2 it did last time.

3 Next slide.

4 So that's the history. We're here --

5 THE COURT: Well, it's not quite the same thing as
6 last time because it was an adversary proceeding to sue the
7 insurance commissioner.

8 MR. O'CONNELL: You're right. And I think what the
9 Supreme Court had said in the third paragraph of the remand
10 order is that given the history of this case, what you had
11 done previously, and the admissions made by the JUA, liability
12 is established. So we still have an adversary, except it's
13 not contested. So for purposes --

14 THE COURT: Right.

15 MR. O'CONNELL: -- of our analytical thinking,
16 Judge, I would say --

17 THE COURT: Right. Liability is not contested.

18 MR. O'CONNELL: Yes.

19 THE COURT: It's --

20 MR. O'CONNELL: That's right. JUA --

21 THE COURT: -- there's no question about that.

22 MR. O'CONNELL: Right. So I mean, I think it's on
23 all fours with the last one, except we're not here -- you
24 don't have to determine again on summary judgment that the New
25 Hampshire JUA has liability. That's been confirmed by the



1 Supreme Court to have been decided.

2 THE COURT: Right.

3 MR. O'CONNELL: So here we are on your authority,
4 under Superior Court 16(h), to fashion a remedy.

5 But a little bit of history as to what happened
6 after the last distribution. From 2013 to 2018, all manner of
7 activity happened in Concord that assaulted the excess surplus
8 funds. There were two, for example, legislative study
9 commissions, which were looking at the future of the JUA. One
10 was -- one study was for liquidation. One was for sale. One
11 was to turn it into a standalone entity separate from
12 government. And in each of those proceedings, it became
13 evident that the belief that the state had access to these
14 funds manifested itself again. In other words, in the
15 process, where they were looking about the future of the JUA,
16 there was a direct assault on the law established in Tuttle.

17 And Mr. Fitzgerald and I and the lead plaintiffs
18 attended all of those hearings and had to forcefully advocate
19 for changing the thinking. And in every one of those
20 proceedings, we had to say if you do this, you violate Tuttle,
21 and you are giving a lawsuit to the class to sue you. So
22 thankfully, at the conclusion of those two legislative
23 commissions, after being persuaded that there was an
24 obligation to return the funds, they said to the Department of
25 Insurance, go figure out if we still need the JUA. It's a



1 residual market mechanism that was created when the market was
2 faulty in 1975. And the command went out, figure out if we
3 still need it.

4 And the Department of Insurance did an examination
5 and concluded, after public testimony, where the lead
6 plaintiffs participated, where we did as well, that there was
7 no need for the JUA anymore, that there was a functional
8 market for malpractice insurance. This residual market
9 mechanism was no longer necessary, and it should be wound up.

10 Again, in connection with that, testimony was given
11 by the Department of -- the commissioner for the Department of
12 Insurance that he believed funds should be turned over to the
13 general court. Once again, deja vu all over again, as Yogi
14 Barry would say -- Yogi Berra would say. We were back in a
15 regime where the excess surplus funds were at risk. Again, we
16 had to advocate against that.

17 We actually had to work with legislative leadership
18 and the Department of Justice in the state to craft the law
19 that is governing this case, which is 404-C:17, which, as this
20 Court knows, vests, again, authority for the winddown and
21 distribution of the excess surplus funds. And that was the
22 determinative action that ensured that all continuing efforts
23 by the state to take these funds was put to rest.

24 The next matter that is relevant is the winding down
25 of the JUA. It was essential for the lead policyholders to



1 participate, and we had an appearance as counsel for them in
2 that case, because the question was how would those policies
3 be novated and assumed? We had to ensure a couple things.
4 The insurance had to be protected. We knew that that was
5 essential. We also had to make sure that excess surplus funds
6 were not dissipated in an extravagance.

7 So we worked very closely with the receiver and the
8 liquidator, and they struck a deal after an RFP process for
9 roughly 23 million dollars to novate and assume all the
10 policies. And that's fabulous news. All the covered docs in
11 this class have continuing coverage to the extent it's not
12 termed out, and that's solidly in place with a blue-chip
13 company that we agree was a great choice. The receiver did a
14 good process. We participated, and they took our feedback.
15 We did that on behalf of the lead plaintiffs and the putative
16 class, and we're confident that that piece is firmly in place
17 for the benefit of class members.

18 We came back to this Court and sought class
19 certification because now we knew, with only 23 million
20 dollars being used of approximately 110 that was still in
21 there, in the JUA, that there would be excess surplus funds.
22 And so we brought those issues to the Court, and we went
23 through a series of hearings. And the Court will remember
24 there were issues about jurisdiction. The Court did not have
25 custody of the money. There were issues about, you know,



1 whether or not the Court had the authority to run a class
2 action in a limited fund case.

3 And all of those issues played out over a period of
4 time where the Court gave us guidance. We filed pleadings.
5 We went to the supreme court. They accepted it. They gave us
6 orders that clarify this Court's role. We received the remand
7 order, and here we are on the last piece of this to make sure
8 that the distribution occurs.

9 The important part to emphasize between slide one,
10 the initial-distribution actions, and the post-distribution
11 actions is they were inextricably linked. We lived it over
12 ten years, and we can say with assurance that what happened in
13 the initial-distribution actions was tried again in the post-
14 distribution actions. And it was necessary to bring forward
15 considerable learning and understanding and context from prior
16 proceedings in order to beat back the effort to take
17 supplemental excess surplus funds. And that point will be
18 relevant when Mr. Fitzgerald gets back up and argues about the
19 fee award.

20 Next slide, please.

21 So just a little bit about the procedure as to how
22 we got to this hearing. On May 24th of this year, you
23 preliminarily certified a class. You found, as you had in
24 October of 2012, the requisite numerosity, commonality of
25 claims, typicality of claims, the adequacy of the lead



1 plaintiffs to represent the class and of class counsel, and
2 the superiority of this proceeding being in a class as opposed
3 to individual proceedings.

4 We had asked at the time that after this hearing,
5 the Court would find for permanent class certification, and we
6 moved that, again, orally. We believe nothing has changed
7 with the Court's findings and given the fact that we have had
8 no objections and no request to be heard by class members,
9 that your finding has been borne out by acceptance by the
10 class.

11 On June 5th, you approved court notice, which was
12 mailed on the deadline or before of June 15th. We had a
13 reduction in the number of class members that received notice,
14 simply because there's been a consolidation over the years of
15 ownership of policies. So where we had 6,200 individual
16 policies and notices that went in the initial distribution, we
17 only had to send 3,566 this time. The claims administrator
18 has certified to us that 87 percent of the class received that
19 direct notice. They went through a second round of notice
20 after they did some skip tracing to identify change-of-address
21 information.

22 The Court may recall, we had 88 percent direct
23 notice last time. So we're on par as far as the high direct
24 notice that this second tranche has received. Of course,
25 everything that's happened in this court and that will happen



1 today in this court has been published on the website, and the
2 class knows about that.

3 We set a deadline with the Court's blessing of July
4 16th for insurants who believe that maybe they should be
5 substituted as class members to notify class counsel. No such
6 notification was necessary. The Court may recall that
7 sometimes policies were paid for by practices and individual
8 docs were named insured, so there was a question as to who
9 owned the policies.

10 THE COURT: Yeah. I was going to ask you that
11 because I believe the final order includes the same
12 arbitration provision --

13 MR. O'CONNELL: It does, Your Honor.

14 THE COURT: -- as the prior order. How many
15 arbitrations, do you know, came out of that first order?

16 MR. O'CONNELL: They ultimately were never heard.
17 There were three that were noticed that we were aware of.
18 There could have been more, but we were made aware of them
19 because they said, give us some recommendations for
20 arbitrators. And in each one, we recommended retired Judge
21 Kathleen McGuire. So we know of those three. And there was
22 one that was actually appealed to a 3JX panel. So there is
23 actually a 3JX opinion that came out of an arbitration.

24 THE COURT: There was one in Sullivan County that
25 was -- somebody went to court in Sullivan County and the judge



1 there sent it here. And I said I didn't have any jurisdiction
2 or any reason to deal with it, it should remain where it is
3 and be dealt with it. That's the one I think went to the --

4 MR. O'CONNELL: Probably the one that went to the
5 3JX panel.

6 THE COURT: -- 3JX.

7 MR. O'CONNELL: Right.

8 THE COURT: Okay.

9 MR. O'CONNELL: And that actually gives a nice
10 recitation of the history of the case and how we got here.
11 Yes, to answer your question, the plan of allocation is the
12 same provision. I think most of the ownership issues were
13 sorted out last time. The Court knows that, you know, from
14 October 2012 until now, new policies have been issued, but
15 that's a discrete number. And the reason we put that deadline
16 in is, from that discreet population, if anybody had the same
17 concern, they could address it in advance. No one has. That
18 leads me to conclude the chance of further arbitrations is
19 very low, but it will not happen in court if indeed there is a
20 dispute.

21 THE COURT: Okay.

22 MR. O'CONNELL: July 30th was the date for class
23 members to object and ask to be heard. No one filed anything
24 with the court. We checked with the court. Not with claims
25 counsel -- I'm sorry, class counsel, and not with the claims



1 administrator. So we are here, again, without any objections
2 of those who were going to benefit from your order, and here
3 we are in the final hearing.

4 So just to be clear, the plan of allocation was part
5 of the notice. It laid out the formula that I'll go through
6 in a moment. The case-contribution awards were identified in
7 that notice. The reimbursement of expense request was
8 noticed, as well, as was our percent of funds attorney's fee
9 award that we are going to be discussing later today.

10 So to the plan of allocation, and the Court has
11 already asked why we wound up here, it is the most tax
12 advantageous approach. Plus, it's the most fair and results
13 in a pro rata distribution. And just so that it's clear,
14 every class member has paid eight percent of the total
15 premiums, which is about 240 million dollars from January 1st,
16 1986 until the JUA ceased writing its policies at the end of
17 December 2015. That percentage will be applied against the
18 distribution, assumed to be around 85 million, and that will
19 be the share of return.

20 We are not trying to do any kind of waiting. We are
21 not trying to look at claims experience. We have learned
22 through the ten years of managing this that JUAs around the
23 country have different processes for returning funds. But
24 this JUA never had an established practice. And so it would
25 be -- and we discussed this during the last distribution. It



1 would be completely artificial for us to subject our judgments
2 as to what would be appropriate when the JUA did not.

3 So there is no waiting for the tax reasons, as well
4 as the fact that the JUA doesn't have an established practice
5 of doing that. So there's no first-dollar-in benefit that
6 accrues here. And at the end of the day, we think the class
7 agrees that this is the most equitable way and cleanest way to
8 return because it's simply a percentage of what they paid in.

9 Again, no objections to this, and I'll note again
10 that our Supreme Court has made clear that you have immanent
11 authority to enter an order with this as the mathematics.

12 Next slide, please.

13 Case-contribution awards. I know you referenced at
14 the beginning, you had questions about this. Let me just
15 summarize. Our three lead plaintiffs here have been with us
16 for ten years. And all 16 of those proceedings, the 8
17 original and the 8 that were here before the Court on now are
18 things that our three lead plaintiffs have participated in.
19 That means we've had to caucus with them about how to proceed.
20 We worked with them to find class members. We talked with
21 them about strategy. We're talking about 16 different
22 proceedings over the life of this case where they were
23 meaningfully involved.

24 There's no one else in the class that comes close to
25 the time commitment that these folks have made, although, we



1 have had some contributions, like Dr. Strang, over time, who
2 have been helpful. But our lead plaintiffs have done the
3 absolute most. The factual support for the request and the
4 time and effort that they have put forward are referenced on
5 this slide, and you can consult these affidavits if you wish,
6 Your Honor, at those paragraphs. It lays out what they did.

7 THE COURT: No, I read those paragraphs. I was
8 wondering -- one of the things I wondered about, were there
9 105 incentive awards in the initial class?

10 MR. O'CONNELL: There was, and I'll explain why.

11 THE COURT: Okay. That's --

12 MR. O'CONNELL: It was different. So we had -- in
13 that arrangement, you may recall we had a modified contingency
14 fee that said you had to get a certain amount of money
15 collected from the class --

16 THE COURT: Right. Right.

17 MR. O'CONNELL: -- before we were taken on as
18 counsel on a contingency-fee basis. And so what we asked the
19 Court to do, and you did order, was people put financial risk
20 into this case. They pledged some amount of money towards
21 that million dollars. We returned every one of those dollars
22 before we calculated, you know, any -- that was one of the
23 expenses that came off the top.

24 But you also awarded the equivalent amount that they
25 paid in as a risk premium that they each got. That is no



1 longer the case. From 2013 forward --

2 THE COURT: I do --

3 MR. O'CONNELL: -- we have not needed that seed
4 money for anything.

5 THE COURT: Right. So that's what I'm trying to
6 find. I skimmed your affidavit, but I remembered the reason
7 for the prior incentive award, and that's common. You know,
8 you have to have some cash before a firm will take on
9 something like this, even a big firm. But what's the risk for
10 the three plaintiffs? I read through your affidavit. What's
11 the risk for the three plaintiffs with you?

12 MR. O'CONNELL: Yeah. It's not a risk analysis.
13 It's time and effort analysis. And you know, I learned --
14 actually, I should put this on the table for full disclosure.
15 Prof. Rubenstein told us yesterday that in his new edition of
16 Newberg, he says the average case-contribution award is about
17 11,000 for a single case. So we are higher than that. But we
18 are higher than that because we had eight proceedings, not
19 just one.

20 And so when we look at the time and effort and
21 contribution that these three made over the last five-plus
22 years, we think this is an extraordinary contribution that
23 beats the normal securities class action or wage-an-hour class
24 action where there may be a deposition and there may be some
25 consultation. But here there was testimony in different fora,



1 and there was work over the past five years.

2 THE COURT: Was there testimony in different fora?
3 Were the class representatives required to testify?

4 MR. O'CONNELL: They were. So they did at the
5 legislative hearings. They did at the DOI hearings. They
6 never ultimately had to be deposed in this case because,
7 again, liability is established, so the type of testimony they
8 did was to raise the Tuttle law and say we're going to have to
9 sue you again if you take our money away. And they did that
10 in an administrative proceeding and a legislative proceeding
11 as different activities were considered about excess surplus
12 funds.

13 THE COURT: Because I didn't see that, for example,
14 in the Tuttle affidavit. But I think that makes a difference.

15 MR. O'CONNELL: I believe it's in there. It may --

16 THE COURT: Maybe I -- I just skimmed it. I mean --

17 MR. O'CONNELL: Yeah. Yeah. I think --

18 THE COURT: -- there's a lot to read.

19 MR. O'CONNELL: Yeah. There's a lot of paper, Your
20 Honor. I think upon a second review, you'll see that
21 Dr. Tuttle testified before the DOI.

22 THE COURT: Okay.

23 MR. O'CONNELL: Mitch Jean's predecessor in the role
24 of lead counsel, Henry Lipman, testified at the DOI hearing,
25 for example, and also testified in the legislative proceedings



1 as well, so.

2 THE COURT: All right.

3 MR. O'CONNELL: So that's the basis for the request.
4 But for their time and attention, we would not have the 85
5 million dollars or approximately that to distribute. They
6 made a difference, and you know, the class has benefited from
7 them. And we think some type of financial recognition for
8 that time and effort is appropriate.

9 Next slide, please.

10 This is a discrete request, Your Honor. Class
11 counsel has advanced approximately 3,756 dollars so far in
12 those eight proceedings. De minimis compared to what we had
13 to do the first time, which was hundreds of thousands of
14 dollars because we had PWC and others. There is one element
15 that is an unknown that I will simply call to your attention.

16 We agreed with the Court that the distribution of
17 fund should accrue interest while it's waiting distribution.
18 The problem is in the liquidation, the receiver wanted someone
19 else to take custody. We explored all manner of ways to do
20 that to make money, coming to the court in the first instance
21 and working with the judicial center as to whether they had a
22 tax ID we could use. We looked at escrow-fund arrangements.
23 At the end of the day, the only feasible, serviceable,
24 workable circumstance was for Nixon Peabody to put its 1099 on
25 the know-your-client/customer account for tax compliance and



1 the denote your customer obligations.

2 So what does that mean? Nixon Peabody will have to
3 file returns for any earnings for the length of holding these
4 funds. Now, we expect the --

5 THE COURT: Let me --

6 MR. O'CONNELL: -- length to be short.

7 THE COURT: Why couldn't you put that in your escrow
8 account?

9 MR. O'CONNELL: Then it wouldn't earn money. Not
10 for the benefit of the class. That's IOLTA. That would go to
11 the state.

12 THE COURT: IOLTA. Right.

13 MR. O'CONNELL: So we couldn't do it. So any type
14 of earnings that would go back to the class would have a tax
15 component to it. And just for purposes of, you know, not
16 creating a problem for either the JUA or the class, it had to
17 be with a taxpayer. And so after exhausting lots of options,
18 it turned out to be Nixon Peabody. But you know, our IOLTA
19 account would have defeated the purpose of getting the
20 recovery for the class.

21 Now, this may be a nonevent because it's entirely
22 possible that in early September all the monies come, and we
23 get a seasonable order from this Court directing distribution,
24 and we won't hold it for any material amount of time. But
25 just because we have to protect all involved, if there's an



1 appeal, for example, and a new year gets added to the
2 schedule, and we are having to deal with that and holding the
3 money, then we're talking about potential material tax
4 implications.

5 And if there is that, we would, before distribution,
6 come back to the Court with affidavits and supporting
7 documents and say these taxes should be paid by the class.
8 It's fair that, you know, it's an obligation of an expense,
9 and we would ask you to consider that. But that's, I would
10 say, in the range of possible, not likely, at this point in
11 time. But I just want it noted in case it happens.
12 Otherwise, the hard costs are around 3,700 dollars.

13 Next slide.

14 Okay. So at this point, I turn it back over to
15 Kevin Fitzgerald to talk about the percent-of-funds award that
16 is before the Court. Thank you, Your Honor.

17 THE COURT: Thank you, Mr. O'Connell.

18 Mr. Fitzgerald.

19 MR. FITZGERALD: Thank you, Your Honor. And I was
20 remiss earlier when I was making introductions. My colleague,
21 Kierstan Schultz, is with us today at the end of the table,
22 and we thank her for her hard work on this matter, as well.

23 MS. SCHULTZ: Thank you, Your Honor.

24 MR. FITZGERALD: Your Honor, as you know from the
25 filings, counsel is seeking a 25 percent percent-of-funds



1 award in this case, essentially, consistent with the award
2 sought and granted in the prior iteration of the case. By way
3 of review, as the Court's well aware, the percent-of-funds
4 standard in common-fund cases is the so-called prevailing
5 practice, according to the '13 appeals opinion of the First
6 Circuit, it is the standard, essentially, the common approach
7 used in the federal circuit, which is by weight of the number
8 of cases. Obviously, the prevailing number of class matters
9 that are analogous are what we're here about.

10 The 25-percent award has emerged as something of a
11 normal, presumptive benchmark in these cases. Although,
12 obviously, the matter of the final-award fix, whether it's
13 lower or higher, is a matter commended to the discretion of
14 the Court. In this case, as in the prior case, we have 316
15 policyholder clients who negotiated and executed ex ante
16 contingent fee agreements with our firm that were negotiated
17 in a real negotiation at arm's length, by way of review of the
18 record, to bring forward and make an offer of proof in this
19 case.

20 Initially, our firm had sought, essentially, double
21 the contingent-fee guarantee if we were successful; that is,
22 two million dollars instead of one million dollars,
23 understanding that it was not at all clear in 2008 and 2009
24 when we were having these discussions that even success on
25 some of the more difficult initial litigation challenging the



1 constitutional of the legislative taking, for example,
2 under the contracts clause -- not the most popular and widely
3 litigated clause of either state or federal constitution --
4 that that would result in the monetization of any money.

5 So there was a very active and ongoing discussion
6 about whether Nixon Peabody can and would and should undertake
7 the representation initially of this group and whether they
8 would be of a sufficient mass to make the case doable. That
9 resulted, essentially, in a give and take over a period of
10 time, and there was a real discussion, and a real marketplace,
11 that resulted in these 25 percent contingent fee agreements,
12 which call for Nixon Peabody to be compensated on 25 percent
13 of whatever money it recovers on then-past years and then
14 future years up to and including today.

15 As Scott mentioned, through the work we did in the
16 initial case, and much of this work done, and I should commend
17 GCG again here, by GCG, resulted in a 6,200 original class
18 member claim proposition, essentially, being reduced to 3,566
19 really unique class members by reason of individual class
20 members. And LRGH is one the lead plaintiffs, Derry Medical
21 is another, are good examples where, actually, a number of
22 insured presumptive class members actually came under the
23 umbrella of the policy premium payer, which was the defined
24 class member criteria.

25 That, as a practical matter, reduced the class to



1 3,566 unique class members, and the net arithmetic of that is
2 beginning with the assumption that at 6,200, 316 policyholders
3 with contingency-fee agreements with five percent of the
4 class. In real terms, it's really nine percent of the class,
5 a rather extraordinary number of ex ante agreements
6 representing a real market for the services here, and
7 obviously, reflects on the support of those policyholders now
8 knowing what fee is being asked and what dollars that fee
9 amounts to. And therefore, it evidences market reasonableness
10 of the contingent fee that is embodied in the agreements and
11 reflected in the current percent-of-funds request. It's --

12 THE COURT: One thing I was going to -- I hadn't
13 ever even thought of this. You know, in securities cases
14 these days, the lead plaintiff is always the plaintiff with
15 the biggest interest. How much bigger is LRGHealthcare's
16 interest than the other policyholders?

17 MR. FITZGERALD: It's the largest single
18 policyholder. As you mentioned, they recovered --

19 THE COURT: Right.

20 MR. FITZGERALD: -- in excess of five million
21 dollars in the last tranche. They -- if the Court were to
22 approve the plan of allocation and distributions were to
23 proceed on the terms assumed, they'd receive something just
24 less than that, but still another five million. So their
25 total recovery in the case would have amounted to somewhere



1 between 10 or 11 million dollars.

2 THE COURT: Okay.

3 MR. FITZGERALD: We have all manner of other premium
4 amounts paid by policyholders along a very long continuum,
5 some of whom were paying premium for only a year or two, up to
6 people like LRGH and Derry Medical, whose claims are seven
7 figures.

8 And as you heard from Scott, once again, and what we
9 appreciate is somewhat notable, if not remarkable, there is
10 not only no objections from the class, but we've enjoyed the
11 supportive class members with respect to the plan of
12 allocation, including the fee request.

13 THE COURT: And I think Prof. Rubenstein's
14 affidavit, which I have read, makes clear that it is
15 appropriate to consider related, but not necessarily judicial,
16 proceedings in considering the work done by class counsel.

17 MR. FITZGERALD: Yes, Your Honor. And in
18 discussions with Prof. Rubenstein, he made the observation --
19 I won't represent it as my own thought process, but I think it
20 struck me as correct, which is it wasn't exercised here where
21 the first part of this case was very much akin to the
22 litigation that's necessary to secure a judgment. And as we
23 all know, in this profession, there's a big difference between
24 securing a judgment and ultimately collecting it.

25 Very much of the effort involved in this second



1 iteration of the case was akin to defending, and collecting,
2 and pursuing payment of the judgment and securing payment of
3 the judgment. And I think there is considerable ring of truth
4 to that as it bore out over the last five to six years in what
5 this effort consisted of. As Scott mentioned, there were
6 remarkably, really, at nearly every turn, efforts to undermine
7 and subvert and end run and qualify the earlier award so that
8 no further funds would come out of this JUA to the class
9 members, despite the adjudication by this Court and by the
10 Supreme Court that made rather clear that their rights were
11 vested.

12 In the affidavit submitted, and in our briefing,
13 obviously, we provide the Court with anchorage with respect to
14 the origins of the percent-of-funds approach, particularly in
15 the class modality, and have cited here to a representative
16 discussion at Newberg on Class Actions, where most state
17 courts, not just federal courts, will proceed under the
18 common-fund doctrine and will proceed to the matter of
19 compensation of class counsel under a percent of the common
20 fund identified and created.

21 In this case, as in the prior case, it's quite clear
22 that this Court has very broad, equitable latitude to
23 determine class counsel's fee. It did so in the prior
24 iteration of the case. And it did so without objection or
25 appeal. And in this case, it's amply equipped to do so, as



1 clarified, frankly, by the remand award, which made this
2 Court's very broad equitable jurisdiction to consider and
3 determine these matters and, frankly, this Court's unique
4 qualifications to do it clear.

5 There is anchorage in case authority, both state and
6 federal for the Common Fund Doctrine. Obviously, the Boeing
7 case is a landmark Supreme Court of the United States
8 recognition of the wisdom and intellection underpinnings of
9 the matter. We provide anchorage here to state authorities
10 under the variety of doctrines; ironically, even the Peterson
11 case arising in what was fundamentally an interpleader
12 context, but recognizing that payment of counsel fees from a
13 common fund identified and as a very close cousin to the
14 substantial-benefit doctrine, which has long time in common
15 law been recognized in the State of New Hampshire as well as
16 in other jurisdictions serviced by the federal court.

17 The Court's judgment in these matters is conferred
18 to its equitable jurisdiction. Its findings will be upheld
19 unless they're plainly lacking in any evidentiary support or
20 otherwise tainted by error. And as made clear most recently
21 by the remand order, and this Court identified, without the
22 benefit of the remand order in the earlier iteration of this
23 case, the Court may and should look to the federal courts and
24 specifically, to the federal (indiscernible) class-action
25 rule, Rule 23, as (indiscernible) in considering not only the



1 request for counsel fees, but the matters commended to the
2 Court by our pleadings here today.

3 And the specific authority is obviously, anchored in
4 state law. The Petition of the Bayview Crematory and the
5 Cantwell case, both of which actually in turn cite to federal
6 authorities on recognized authorization of this Court to
7 consider the matters that we've submitted.

8 In the Court's prior order in this case, you looked
9 to, and we suggest again, at our brief at pages 32 through 33,
10 may look again to a multifactorial approach in identifying the
11 reasonableness of the requested counsel fees. Various federal
12 circuits take various approaches, many of them involving other
13 factors. But they all sort of look and feel, at least in my
14 view, very much like those identified by the New Hampshire
15 Federal District Court in the Tyco case, which is to say not
16 to be a slave to or look to any single matter, and certainly
17 not to simply be a review of counsel's hourly work on a case,
18 but to look at a series of factors to assess the
19 reasonableness of the fee being sought for it.

20 The commercial reasonableness and negotiations
21 concerning the fee agreement, which we've talked about,
22 obviously, are an important type of factor and played a very
23 prominent role in the evolution of this case. Fee awards in
24 similar cases, we've had and been blessed with the guidance of
25 Prof. Rubenstein on this, providing the Court with not only



1 traditional briefing, but also -- that is, of counsel in the
2 form of memorandum, but also his expert perspective on the
3 landscape generally across the United States and other state
4 and federal cases that look and feel like this, that involve
5 the same number of dollars, that may have similar kinds of
6 factors at play.

7 Obviously, in the Tyco case, in particular relevance
8 to this is the complexity, the duration, and the various forms
9 of risk associated with the actions. We brief these at
10 paragraphs -- or rather pages 37 through 42 of our brief. I'm
11 not going to repeat them all here. Scott's reviewed them, in
12 general, but suffice it to say this case was different from
13 any case, at least, that I was a part of or aware of that came
14 before it or since.

15 And the level of challenge that's presented when the
16 adversaries were fundamentally the executive and the
17 legislative branch of government over some period of time, who
18 are uniquely empowered to affect the rights of private parties
19 such as the class we're privileged to represent, creates an
20 enormous series of challenges for counsel. And anyone looking
21 for a quick resolution or a quick payment in such a matter
22 ought to consider moving along to another line of work because
23 this case, obviously, was challenging.

24 The reaction of the class, and here, particularly
25 unique is the matter we've discussed already, which is



1 something approaching nine percent of the total class that
2 weighed in ex ante with respect to what would be reasonable.
3 But also, now looking retrospectively at ten years of effort,
4 of which members of the class, and particularly our lead
5 plaintiffs, were active participants and understood very well
6 on nearly a daily basis what challenges this case held for
7 them and for counsel.

8 Looking back now, we have enjoyed remarkably the
9 complete support of the class, at least insofar as it can be
10 adduced from the lack of objections over two separate tranches
11 of this series of disputes and active support in the form of
12 affirmative testimony of our lead plaintiffs, some of whom are
13 among the people with the largest amount of skin in the game
14 and presumptively, the largest amount of leverage to be able
15 to say, you know what, we think maybe a different kind of fee
16 would be appropriate, not the one you seek, the 25 percent.
17 Here, the reaction of the class is a material consideration,
18 we would submit.

19 And then there are the public policy considerations
20 at paragraphs -- or briefed at pages 43 to 45 of our brief.
21 Some of those, we've addressed already. But suffice it to say
22 that allowing for the sort of compensation of class counsel,
23 and a recent and predictable legal architecture, encourages
24 lawyers in the position that we were in ten years ago, that
25 you and your firm, frankly, were in -- it's analogous kinds of



1 circumstances. But knowing that if they are successful, and
2 they stay the course, and they are standing before a judge,
3 seeking review and approval of a fee that's reasonable, that
4 the Court will entertain that, and that reasonable
5 compensation of counsel is to be -- is to be protected and
6 expected.

7 THE COURT: Yeah. Mr. Fitzgerald, in the Tyco case,
8 I think the factors are relevant. But actually, the case, I
9 was peripherally involved as -- well, not peripherally, I was
10 local counsel for somebody, one of the defendants. That case
11 probably, in many ways, wasn't as complicated at this. It was
12 just a big securities case. A lot of offshoot securities
13 cases. The fee was actually nowhere near 25 percent because
14 the overall award, as I recall, was so large, like 3.4 billion
15 dollars.

16 So I mean, I think you're -- I think you make a
17 stronger case. The factors are relevant, but I think it's
18 worth saying on the record that the percentage, as I recall,
19 in the Tyco case, was much lower than what you're asking for.
20 And that was simply a result of the magnitude of the
21 settlement, I think.

22 MR. FITZGERALD: I think that's exactly right, Your
23 Honor. And Prof. Rubenstein writes in Newberg and he's also
24 addressed in his affidavit that the arithmetic law of large
25 numbers, at some level, accounts for that because if you're a



1 WhirlCom or an Enron case where the total amount that you're
2 discussing as the common fund is in the 6 to 7 billion dollar
3 range --

4 THE COURT: Right.

5 MR. FITZGERALD: -- one would really have to have a
6 somewhat extraordinary lodestar story to approach 25 percent
7 of that number.

8 THE COURT: Right.

9 MR. FITZGERALD: That's not to say, given the
10 industriousness of some of our colleagues in this profession,
11 that some wouldn't try, but I think that does account for the
12 difference.

13 THE COURT: Not in Manchester, New Hampshire,
14 anyway.

15 MR. FITZGERALD: Right. The market-mimicking
16 approach, which we've briefed at pages 45 and 46 and
17 contribute a footnote at note 13 there, really addresses sort
18 of the question that, in most cases, is theoretical. But
19 here, it really is not. It requires no speculation by us
20 about what the market might have done in this situation
21 because indeed, we had a real market and a real negotiation as
22 a result of that, which his the 316 ex ante fee agreements.

23 The market-mimicking approach, as the Court's well
24 aware, is essentially, what would the market have identified
25 as a reasonable level of compensation at the beginning of this



1 case, not with the benefit of retrospect and knowing how much
2 money's on the table and that the matter of payment of counsel
3 could be used to leverage to a slightly different, lower
4 number, but rather what would have happened. Here we actually
5 know the answer to that question.

6 And then at pages 47 through 52 of the brief, we
7 devote a fairly significant amount of time to briefing the
8 lodestar multiple crosscheck. The Court needs, really, no
9 further briefing or argument from me on the origins of
10 lodestar. Suffice it to say, as addressed earlier, that the
11 percent of funds approach, in general, has emerged as a
12 prevailing practice here for cases like this. But there is a
13 role, at least in the view of some, still for use of the
14 lodestar multiple crosscheck.

15 That is to say if we were looking at this from the
16 point of view of an hourly rate case, given the number of
17 hours that the law firm had to work, and then looked at the
18 percent-of-funds award as a function of that, that's another
19 way to sort of assess sort of reasonableness, taking into
20 account all of the other things, the multiple factors that we
21 have discussed.

22 In the prior version of this case, as Prof.
23 Rubenstein briefed in his affidavit, the Court was presented
24 with something just under a six multiple, at 5.96, through the
25 time that the matter was briefed. Work continued necessarily



1 on that case for a period of time. As Scott mentioned, most
2 conspicuously, we were heavily involved, even after that
3 hearing in pursuit of a favorable resolution with the IRS
4 attending administrative hearings in D.C. together with
5 Skadden and the state's counsel and our experts, et cetera.
6 And then as Scott mentioned, then the post-distribution
7 actions were continued for a series of years.

8 As a functional matter of arithmetic, if one took a
9 snapshot of the lodestar at any of those, we were starting to
10 decline, obviously, well beneath the 5.96 which the Court
11 reviewed and approved as reasonable at the time of the last
12 order. Taking into account all of the work that presented
13 through a couple of days ago, we are roughly now at a 6.56. I
14 think at the time that Prof. Rubenstein submitted his
15 affidavit, we were at about a 6.8. A little higher than that,
16 perhaps, 6.89, and obviously, work continues.

17 There will be continuing work beyond this hearing if
18 the Court is inclined to approve the plan of allocation. And
19 we will continue to work on this case, probably for the better
20 part of another year, by and through the final distribution,
21 even if it's a small tranche such as the one we discussed. I
22 think our best assessment and the one that Prof. Rubenstein
23 assumed in his affidavit was by the time we were done, we
24 would probably comfortably be about 0.5 multiple, about where
25 we were last time at the end of the case. I think our view is



1 the same as that endorsed by Prof. Rubenstein, which was,
2 taking into account all of the matters reviewed last time,
3 that that's a reasonable award.

4 Turning specifically, to Prof. Rubenstein's
5 affidavit, he discusses a number of things and incorporates
6 his very substantial earlier affidavit with respect to some of
7 the matters discussed, such as the course and history and
8 challenge of the lawyering involved here. But these four
9 bullets really are the outline of his analysis of the fee
10 award that is requested here.

11 First, that the Court had already, in his view, and
12 certainly in ours, correctly awarded that 25-percent fee based
13 on its numerous findings in the earlier case, which apply in
14 most cases with equal force here, including the extraordinary
15 results received, and the unique and, at least insofar as it
16 can be determined from the lack of objection, unanimous ex
17 ante and ex post support of this class.

18 And although this Court rightly sits as a fiduciary
19 to ask the hard questions about this issue and others, it does
20 have the benefit here of a very experienced set of business
21 people, as you observed last time, primarily a local class
22 that is very closely connected with, and in many cases,
23 directly involved in the substance of the disputes that are
24 underneath this fee request.

25 And their opinions, one might suggest, are somewhat



1 more probative than you might be able to adduce from the lack
2 of objection, for example, in a two-million-class-member
3 coupon case, where frankly, most people don't even know
4 they're a class member. Here, you know your class and the
5 most prominent numbers, and the largest stakeholders, are in
6 the courtroom today.

7 THE COURT: I remember being surprised at the first
8 final approval hearing when, I think, there was one objector.
9 There was nobody trying to hold up the class, which you would
10 expect.

11 MR. FITZGERALD: Right, and even that objector, as
12 you recall --

13 THE COURT: Didn't really object to much.

14 MR. FITZGERALD: -- his issue really wasn't about
15 fees at all. He had some interesting, and actually, somewhat
16 helpful observations.

17 THE COURT: Yeah. Yeah.

18 MR. FITZGERALD: But that was remarkable.

19 THE COURT: Yeah.

20 MR. FITZGERALD: Here --

21 THE COURT: I think that is remarkable. I'll put
22 that on the record. I think that's an important part, that
23 there's absolutely no objection to any of this. Obviously, a
24 very sophisticated class.

25 MR. FITZGERALD: Your Honor, here, ultimately, we



1 believe that the counsel-fee request are results in terms of
2 where we're going to land and what will ultimately be a
3 modestly enhanced lodestar multiplier beyond the 5.96 that the
4 Court found reasonable in the last case. And here, we suggest
5 that we are in agreement with Prof. Rubenstein's analysis that
6 on these facts, particularly given some of the ancillary
7 qualities, which are equally unique and valuable and
8 important, not the least of which was the precedent-setting
9 clarification of how this court, this New Hampshire state
10 court, should and can proceed, particularly in a set of
11 circumstances under Rule 16 that present, really,
12 fundamentally a limited fund, mandatory class modality, and
13 the ability to provide that clarification to litigants future
14 cases in this state provides a value that's extrinsic to the
15 merits of this case, but nonetheless important.

16 There was, at the risk of necessarily, I suppose,
17 standing here pumping the tires of class counsel, which I can
18 do because so many people in my firm and so many people
19 associated with our consultants, beginning, most importantly,
20 with our lead plaintiffs, our colleagues at PWC, who actually
21 were invaluable to fight what was really a very, to my eye,
22 self-interested set of predictions of doom and in many
23 respects, a navigation of an IRS process that was inviting,
24 having the class take it on the chin, surfaced great
25 credibility that, frankly, even Nixon Peabody couldn't provide



1 to result in an outstanding outcome there, which in the first
2 iteration of the case secured 25 million dollars additional
3 for this class. And today, allows us to propose that an
4 extraordinary additional 85 million dollars, for a total
5 recovery approaching 200 million dollars is possible.

6 THE COURT: The PWC fees were paid as an expense?

7 MR. FITZGERALD: Nixon Peabody advanced those fees
8 and paid them. Yes.

9 THE COURT: Advanced those fees and you'll recover
10 them.

11 MR. FITZGERALD: And you approved --

12 THE COURT: Right.

13 MR. FITZGERALD: -- that as an expense --

14 THE COURT: Right.

15 MR. FITZGERALD: -- in your last order.

16 THE COURT: Right.

17 MR. FITZGERALD: Moving onto the next slide, Prof.
18 Rubenstein addressed the natural and legitimate question,
19 which was present in the last case and present in this case,
20 which is what about other case authorities looking to whether
21 a multiplier in and around 6 or higher have been granted, and
22 under what circumstances. Prof. Rubenstein's affidavit has an
23 accompanied Exhibit B, which lists, by way of example, a
24 number of cases that are multiples of six or higher. These
25 are just examining the multiples.



1 As you pointed out, Your Honor, there are obviously
2 cases in which there are fees, some of them astronomically
3 higher than that, which would result, in this case that came
4 from lower multiples because of the magnitude of the common
5 fund. But here, these are looking just at the issue of the
6 multiple. And as our case has evolved, we now would be
7 actually somewhat below the midpoint at about position 15 of
8 just under 30 cases. So we would be sort of strongly in the
9 broad stripe of the middle of cases like ours, which had
10 multiples of six or higher, which we'd suggest supports a
11 finding an award here would be reasonable.

12 At the risk of somewhat retracing our steps here,
13 the 25-percent-fee award, which is the request here, was
14 negotiated in advance by sophisticated business people. It is
15 conclusively establishing the market rate for not only Nixon
16 Peabody's work, but any work. As the Seventh Circuit has
17 observed, it's not evidence of the market, it is the market,
18 the fact we have a real record here of negotiated fee
19 agreement.

20 It's just under ten percent of the total class. The
21 contracting clients, as Prof. Rubenstein observed, still
22 support the fee, knowing what it is. And it's reasonableness
23 is confirmed by its acceptance by the entire class ex post.

24 Here, the Court is aware of our activity and our
25 work in this case. I will call upon the Court's memory of its



1 time in private practice. Suffice it to say that working for
2 five or six years on a matter that involves a substantial
3 investment of time, and I personally and Scott and others,
4 probably more than most in our firm, were heavily invested in
5 this without being paid, creates a very interesting, and
6 sometimes substantial, practice risk.

7 But in addition, there was the legal risk that was
8 associated here, particularly, where the Department of
9 Insurance, which is the executive agency, which controlled the
10 rulemaking and ultimately, by reason of its regulatory
11 approach to the JUA, actually controlled the JUA itself, was
12 enabled, as the proverbial fox guarding the henhouse, to
13 continue, by reason of modalities veiled as market studies,
14 competitive market analyses, to keep coming back time and time
15 again with regulatory approaches that not only threatened, but
16 actively proposed, the gutting of the vested rights of
17 policyholders in this case.

18 Insofar as, for example, proposing windup
19 legislation which expressly took the position that, say, for
20 the return of any premium paid by a policyholder after this
21 court's last fairness hearing, that the money that remained in
22 the JUA, which at that point, class counsel insisted was at
23 least 85 million dollars, and the Department of Insurance and
24 its advisors insisted was probably zero. But if there were
25 any money, it would escheat to the state.



1 Obviously, standing here today, we know class
2 counsel's view of that reality and those risks was borne out.
3 And obviously, the risk to the class of either doing nothing
4 or being unsuccessful as measured by at least 85 million
5 dollars. There were substantial risks, obviously, that
6 continued here. As time evolved and the executive evolved and
7 the attorney general's office evolved, I suppose one of the
8 great ironies is the absent colleague from our last meeting is
9 now the Attorney General of the state.

10 Some of those things changed, but there obviously,
11 remained very significant challenges and oppositions in our
12 three lead plaintiffs, as they, I think, explained in terms
13 that were very real to them, understood the very real risks,
14 both financial, political, that we face during this second
15 phase of the case.

16 Here we are, I think, comfortable saying that we
17 agree with Prof. Rubenstein's view that this is not the
18 typical class case. Nixon Peabody and Scott and I spend most
19 of our time, actually, on the defense side of these cases.
20 Our familiarity with how they tend to go provided us with very
21 little preparation for how this case actually arced. And the
22 trajectory of this case was, in many respects, completely
23 unique and sui generis. I think in Prof. Rubenstein's initial
24 affidavit, and repeated here, he termed the colorful
25 observation that if there were a definition of one-off in the



1 dictionary, that this case would be there as the pictorial
2 answer to that definition.

3 Nixon Peabody's outcome here, and the class'
4 outcome, was exceptionally successful. It, on its legal
5 merits, represents a 100-percent recovery of excess surplus
6 funds that were identified, that were called out, that were
7 actively advocated for preservation, and that were ultimately
8 preserved and will be paid over now for the benefit of this
9 class.

10 That represents, in the insurance business, a rather
11 extraordinary recovery, which is the policyholders will
12 actually get the benefit of the deal they made back in 1986,
13 which is if there is upside -- you own all the downside, but
14 if there is upside, it's yours. And of course, once the
15 Department of Insurance and the State of New Hampshire
16 identified the magnitude of the upside, they decided reworking
17 of that deal was worth the effort.

18 By the efforts of the class and class counsel, we
19 have, at the end of a ten-year march, have 195 million dollars
20 in the aggregate, 85 million of which is new to return to the
21 class. In the last distribution, which followed the work of
22 class counsel and the class administrator, we were successful
23 in repatriating over 98-1/2 percent of the class recovery to
24 class members, leaving only slightly under 1/2 percent
25 reverted. We expect the same kind of success here, having had



1 the benefit of that work and institutional knowledge on this
2 go around.

3 And this historic degree of success, we think,
4 supports the conclusion that this is really not comparable to
5 a lot of other common-fund cases, including those where 25
6 percent or more was awarded or lodestars at the level we're
7 proposing were found to be reasonable.

8 And with that, Your Honor, I'll stop. The
9 opportunity for the Court to have questions.

10 THE COURT: I do have one question. It's not about
11 fees. It's about a small thing, actually, but it troubles me.
12 It's about the cy pres aspect of this. The statute, the
13 legislature, purports to say that funds that cannot be
14 distributed shall be transferred to a certain fund. I don't
15 know how they can do that. It's not their money. It's your
16 client's money.

17 MR. FITZGERALD: Well, in the last iteration of the
18 case, there was a similar conversation, I think, that we had
19 and about what would be an aligned and appropriate use of
20 reverter funds.

21 THE COURT: Right. I mean, Prof. Rubenstein's book
22 has a section on cy pres, which I looked at. And I understand
23 that this might even be reasonably related, as I understand
24 the standards, reasonably related to the members of the class.
25 But I'm troubled by, again, it's this legislation that doesn't



1 match what's happening.

2 MR. FITZGERALD: Right.

3 THE COURT: How can the legislature dictate, apart
4 from the fact that it's adjudicating, and it can't adjudicate?
5 It can't tie my hands --

6 MR. FITZGERALD: Well, a little bit of a
7 retrospective is helpful because the actual use of the funds
8 last time was of similar use. And the identification of that
9 reverter object was actually the product of a process that
10 Georgia Tuttle and others in the medical society were involved
11 in, which was to identify uses that actually were aligned with
12 the interests of the class. And one of the big problems that
13 existed then, and which continues to exist now in spades, is
14 the underservice, particularly among primary care providers,
15 underservice in certain areas of the state.

16 And the medical society -- ironically, one of the
17 people involved in an enterprise, a nonprofit, Bi-State
18 Primary Care, the mission of which, at least in part, is to
19 try to find primary care providers to go to places like Coos
20 County and the north country, in general, and other areas of
21 the state -- ironically, even the very western part of the
22 state is having a hard time -- they were involved in
23 suggesting that this would be a really fit and useful
24 application of these funds.

25 THE COURT: But that's a different issue than the



1 legislature, essentially, adjudicating part of the resolution.

2 MR. FITZGERALD: Well, I think what happened in that
3 respect, Your Honor, was the legislature adopted what was
4 fundamentally a request from some of the members of our class,
5 from members of Bi-State Primary Care. There's actually a
6 former member of the JUA board, Mary Bidgood-Wilson, was a
7 very zealous advocate for the application of specific dollars
8 to a loan-repayment fund to assist graduates of medical school
9 for repayment of loans, as an inducement to have them take
10 engagements.

11 But you're right, there's an interesting tension
12 there. The tension is a legal one, largely, in the view of
13 the class members and of class counsel in the sense that --

14 THE COURT: Well, it's a separation of powers
15 tension. I mean, the legislature is purporting to tell me
16 where to send the money. The solution seems to be a
17 reasonable one, seems to be related to the interest of the
18 class, seems to meet the standards. But I don't know how the
19 legislature can pass a statute and adjudicate that because
20 that's what they're doing.

21 MR. FITZGERALD: Yeah.

22 THE COURT: Apart from the fact that it's your
23 client's money, they're adjudicating, aren't they?

24 MR. FITZGERALD: I think I see the tension you're
25 identifying and agree there's an argument they are. I think



1 our view, as class counsel, is that's a legal issue that we
2 would not pursue, in large part, because ultimately, what
3 they're saying is substantively aligned with what we view the
4 class would want. But I think you're identifying a valid
5 issue. Prof. Rubenstein would have more to offer on this, I
6 think, than I would, and perhaps Scott.

7 THE COURT: Mr. O'Connell?

8 MR. O'CONNELL: Yeah, just one brief additional
9 point. When we --

10 THE COURT: I need advice from anybody I can get.

11 MR. O'CONNELL: Uh-oh, we're in trouble if you're
12 listening to me. The money, we think, if not repatriated to
13 absent class members because we can't find them, they're not
14 living, their heirs are not discernible, would escheat to the
15 state. So the state is going to get --

16 THE COURT: No, I understand that. I understand --

17 MR. O'CONNELL: And --

18 THE COURT: -- if it couldn't be repatriated, it
19 would escheat.

20 MR. O'CONNELL: -- it is a gratuitous offer that is
21 consistent with the wishes of the lead plaintiffs and others
22 that we socialize with that it would be used for identified
23 purpose, and the legislation recognizes that. Now, if anyone
24 were to challenge it, I think there would be a separation-of-
25 powers issue. We know that no one is objecting. And I --



1 THE COURT: I know, but --

2 MR. O'CONNELL: -- don't think you're creating
3 precedent that it's a problem for separation of powers by
4 letting the statute happen when there's no objection. Because
5 the state would get it, and the state has made the gratuitous
6 offer that it will put it in this fund.

7 THE COURT: I understand it's kind of the tail
8 wagging the dog.

9 MR. O'CONNELL: Yeah.

10 THE COURT: But frankly, I want to do this right. I
11 mean the fact that there's no -- if anything, the fact that
12 there's no opposition, the fact that this is a limited-fund
13 class, which I've never been involved in before in a state
14 which has no specific rule even governing how to do it, the
15 fact that, to me, it's a clear infringement on the Court's
16 authority to tell the Court any cy pres goes to a certain
17 place. I have to think about how to deal with that tail.

18 MR. O'CONNELL: Sure.

19 THE COURT: That's not the dog.

20 MR. O'CONNELL: Well, if the Court is not
21 comfortable with allowing that to stand, then I think we would
22 suggest that any reverter be put back to the class on a pro
23 rata basis.

24 THE COURT: Well, I think that --

25 MR. O'CONNELL: So the term --



1 THE COURT: I think that I could allow it to stand,
2 but not accept the order or not accept the ruling that by
3 statute. It's a small point, but it's an important one.

4 MR. FITZGERALD: Yeah. I --

5 MR. O'CONNELL: I think the Court has to make it
6 clear that it's ordering it and it's not the statute that's
7 directing it. I think that might solve the problem.

8 MR. FITZGERALD: Yeah. That would be my suggestion,
9 Your Honor, which is we're not advocating for the legal
10 authority for the legislature to do what they did. We're --

11 THE COURT: Do you think the legislature can do what
12 they did?

13 MR. FITZGERALD: I think my view is aligned with
14 yours --

15 THE COURT: Okay.

16 MR. FITZGERALD: -- in general, as a constitutional
17 matter.

18 THE COURT: Yeah.

19 MR. FITZGERALD: But as a substantive matter, we're
20 not troubled at all with the actual practical use of the money
21 in the fashion that is suggested.

22 THE COURT: It seems to be within the parameters. I
23 wish they were a little more in the way of perhaps a
24 supplemental affidavit from one of the class representatives,
25 or all of the class representatives, outlining why they



1 believe that's the best use of the cy pres could be submitted.
2 That wouldn't be hard.

3 MR. FITZGERALD: We could submit such an affidavit
4 after the hearing, Your Honor, if you --

5 THE COURT: Well, based on your representation, just
6 for the record, you're representing that this came from the
7 class representatives in the legislative process, that this is
8 what they thought would be appropriate. And from my review
9 of -- you know, what I've learned about cy pres law, primarily
10 from reading Prof. Rubenstein's book, it seems like an
11 appropriate use. But I am troubled by the fact that it seems
12 to be the legislature adjudicating, which they can't do. So I
13 think, perhaps, to complete the record, some affidavits would
14 be appropriate.

15 If Prof. Rubenstein has anything to add, obviously,
16 I would greatly value your thoughts, Professor.

17 MR. RUBENSTEIN: Thank you, Your Honor. I'm honored
18 to be here. And thank you for listening to me. I know
19 absolutely nothing about the facts of how the cy pres came
20 about here. I'm learning -- actually listening to it for the
21 first time in real time. But as I understand what's being
22 proffered, there is a specific statute about the cy pres funds
23 in this case.

24 MR. FITZGERALD: Yes.

25 MR. RUBENSTEIN: Yeah. And you're raising a good



1 question, how can legislature do such a thing. I should
2 second say I know absolutely nothing about the structure of
3 the New Hampshire state government and the constitution. The
4 one analogy that jumps to mind, and there's a section in the
5 treatise on this, is it's a problem in every class action what
6 you're going to do with unclaimed funds.

7 And there are essentially, four approaches to them,
8 cy pres being one --

9 THE COURT: Right.

10 MR. RUBENSTEIN: -- reverter being one, escheat to
11 the state being one, and pro rata redistribution among the
12 class members being the fourth.

13 I think Scott got this right. The justification for
14 the state legislature having a role here is that unclaimed
15 funds will, generally, eventually escheat to the state if no
16 one claims them. And so in about half the states in the
17 country now, state legislatures have enacted laws about
18 residual funds in class action lawsuits.

19 You raise a totally fascinating question. I don't
20 know if anyone's ever challenged those laws as being
21 unconstitutional for the reasons you raise. Most courts, I
22 think, have taken a position that they should govern what to
23 do with the unclaimed funds where they apply. And I think
24 they've done so on the theory that because that money would be
25 the state's money as an unclaimed fund, then the state has



1 some authority to direct it in a particular way.

2 THE COURT: Yeah, and that makes sense. Understand,
3 this was more intellectual. This doesn't really go to the
4 approval of the entire settlement. But it just -- I saw that.
5 I understand your point, the money comes to the state anyway,
6 so they can decide where it goes. But before it ever gets to
7 the state, it doesn't get there if a court adjudicates and
8 decides it goes somewhere pursuant to cy pres with the
9 standards you're talking about in section 12:33 of your
10 treatise, which I printed off --

11 MR. RUBENSTEIN: Yeah.

12 THE COURT: -- and read because I was thinking about
13 this.

14 MR. RUBENSTEIN: And I think -- and again, off the
15 top of my head, 12:34 or 12:35 or 12:36, some surrounding
16 section, will be about these state statutes.

17 THE COURT: Right.

18 MR. RUBENSTEIN: I actually -- again, talking off
19 the top of my head, I actually think the way some of them are
20 written are consistent with your concern because they're
21 written as suggestions to a court, here's what the legislature
22 would like to see done, rather than written as a mandate that
23 it has to be done this way. That's my memory.

24 You have a slightly separate problem. And again,
25 this is a little bit academic. But there's a whole nother



1 area of constitutional law about the extent to which the
2 legislature can enact rules for specific ongoing cases.

3 THE COURT: Right. Right. Right.

4 MR. RUBENSTEIN: And yeah, this -- from what I'm
5 hearing for the first time, this kind of falls into that
6 category, and --

7 THE COURT: Which is why this case went to the New
8 Hampshire Supreme Court, frankly.

9 MR. RUBENSTEIN: Yeah.

10 THE COURT: And I think your -- the lawyers, perhaps
11 after the hearing, can explain how at least I threw up my
12 hands and the case had to go to the New Hampshire Supreme
13 Court to give me some guidance on how to deal with it.

14 MR. RUBENSTEIN: Well, it does strike me that no one
15 could complain if you wrote an opinion affirming the use of
16 the cy pres funds as being consistent with your sense of what
17 the equities of the case demand because it's an --

18 THE COURT: It seems that may be the easier thing to
19 do, which is why I asked for the affidavits because then that,
20 apparently -- you're telling me the representation is that the
21 cy pres came from the recommendation of the class
22 representatives. They could simply lay that recommendation
23 out for me in an affidavit, and then it wouldn't matter. It
24 would be a good ruling.

25 MR. RUBENSTEIN: And you could put in a footnote it



1 so happens this is consistent with what the legislature would
2 have wanted done with these funds, as well.

3 THE COURT: Right. Exactly.

4 MR. RUBENSTEIN: And so it's kind of a win-win.

5 THE COURT: Exactly.

6 MR. RUBENSTEIN: Yeah.

7 THE COURT: Okay. Thank you, Prof. Rubenstein.

8 That's very helpful, and I very much appreciate your
9 addressing the Court.

10 MR. RUBENSTEIN: Well, thank you very much. If
11 there's anything else you would like me to address, I'm
12 available.

13 MR. FITZGERALD: Your Honor, with that, I believe
14 the case submitted.

15 THE COURT: All right. Thank you, counsel. I'll
16 take this under advisement. I'll try to get an order out as
17 quickly as I can. I appreciate your hard work.

18 I thank you again, Prof. Rubenstein, for coming.
19 It's been very, very helpful and I appreciate your willingness
20 to come up and address the Court.

21 MR. RUBENSTEIN: Thank you.

22 MR. O'CONNELL: Judge, one more thing.

23 Congratulations on your impending grandbaby. That's great
24 news.

25 THE COURT: Thank you. I don't even know if it's --



1 MR. FITZGERALD: The word's out early.

2 THE COURT: The word's out? Well, that's number
3 five, so.

4 MR. O'CONNELL: Yeah. There you go.

5 THE COURT: Thank you.

6 (Proceedings concluded at 11:24 a.m.)

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CERTIFICATE

I, Shoshana Ben Yaakov, a court-approved proofreader, do hereby certify that the foregoing is a correct transcript from the official electronic sound recording of the proceedings in the above-entitled matter, to the best of my professional skills and abilities.

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August 27, 2018

